

Pursuant to the terms and conditions of this Agreement, Exhibitor shall lease exhibit space at the Exhibition described above based on the specifications below. By signing below, Exhibitor agrees and understands that a 50% **NON-REFUNDABLE** deposit is due and payable no less than thirty days of this Agreement. Exhibitor also agrees to pay the remaining 50% fee on invoice and not later than 19 October 2012, **WITHOUT REFUND** except as otherwise expressly stated in Section 9 below.

Exhibitor name: \_\_\_\_\_

Physical address (for shipments): \_\_\_\_\_

Mailing address: \_\_\_\_\_

City/state/country/zip (postal code): \_\_\_\_\_

Tel: \_\_\_\_\_ Fax: \_\_\_\_\_ E-mail: \_\_\_\_\_

Contact for exhibit arrangements: \_\_\_\_\_ Title: \_\_\_\_\_

(NOTE: Contact listed above will receive all correspondence regarding the Exhibition, including the Exhibitor Manual)

Additional Contact Name: \_\_\_\_\_

Title: \_\_\_\_\_ E-mail: \_\_\_\_\_

**Exhibit Space and Service Cost Summary:** (all amounts below are in **Dollars**)

Space Only Exhibitor requires \_\_\_\_\_ square meters (minimum 9 sq. m) of exhibit space. The space rate is **\$460.00** per sqm.  
 One (1) conference registration and two (2) exhibit passes are included with each 3m by 3m unit. (Electrical requirements must be ordered separately)

Shell Scheme Exhibitor requires \_\_\_\_\_ square meters (minimum 9 sq. m) of exhibit space. Shell Scheme space rate is **\$565.00** per sqm  
 Includes Shell scheme walls, one (1) information counter, two (2) chairs, three (3) spot lights, one (1) waste basket, company ID sign, standard carpet and one (1) power socket with each 3mX3m unit. One (1) Conference registration and two (2) exhibit passes are included with each 3 m by 3m unit. (Electrical requirements must be ordered separately).

1<sup>st</sup> Stand Choice \_\_\_\_\_ 2<sup>nd</sup> Stand Choice \_\_\_\_\_  Best Available

Please do not locate me near any of these exhibitors: \_\_\_\_\_

Other discounts may apply.

PennWell's offer to lease Exhibit Space and Services pursuant to the terms and conditions of this Agreement shall expire fourteen (14) days from Exhibitor's receipt of this Agreement. If Exhibitor does not submit an executed Agreement to PennWell within such time, any hold on the Exhibit Space and Services requested by Exhibitor shall be released and the space shall be available for purchase by any Exhibitor.

**Enhanced Exhibitor Listings:**

In addition to the exhibit space above, a compulsory basic enhanced listing on the Exhibition website's interactive online community - DirectEventConnect - will be charged at a flat rate of **\$275.00**. The online listing includes descriptions and photos of up to 5 product listings and categories, a 35-word company description, 25 keywords, and full contact details; as well as a 35-word standard listing in the official print show guide. This fully searchable community will give your buyers access to your information and provide an opportunity for you to communicate with potential customers before the Exhibition.

**Enhanced Exhibitor Listings on DirectEventConnect Upgrades Available:** (Price is flat fee and inclusive of Basic Listing fee.)

**Gold Package \$495.00** (includes Basic, plus (i) **online** – 7 product listings and categories, 75-word company description, 25 keywords, "new promotion" category for one (1) product, and (ii) **print** - official show guide – bold text 75-word company description and company logo)

**Platinum Package \$995.00** (includes Basic, plus (i) **online** – 10 product listings and categories, 500-word company description, 25 keywords, 10 uploads and links, "new product promotion" category for two (2) products, and (ii) **print** - official show guide – bold text 150-word company description and company logo)

Exhibit space cost: _____	+	Enhanced Listing Cost: _____	=	Total Cost \$ _____
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All prices above are exclusive of VAT or Sales Tax, which when required by local laws, will be added to the Exhibitor invoices and payment required accordingly	<b>EXHIBITOR VAT NUMBER</b> _____
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**Method of payment:** Please check appropriate box.  Invoice or Credit Card:  VISA  MasterCard  AMEX  Discover

**Credit Card Number** **Expiry Date**

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**Full Name (as it appears on card):** \_\_\_\_\_ **Date:** \_\_\_\_\_  
 (Required for credit card payment)

By signing below, Card Holder acknowledges that he/she has read the front and back of this form, and agrees to be bound by all its terms and conditions. Card Holder's signature also acknowledges that if Card Holder has felt it necessary or desirable, Card Holder has asked about anything unclear, illegible, or unreadable in this form (front and back), and has obtained answers that Card Holder regards satisfactory. Card Holder authorizes (and agrees not to dispute) charges up to the amount of this agreement at anytime from the date of submission of this form through the closing of this Exhibition.

Card Holder Signature: \_\_\_\_\_ Date \_\_\_\_\_

RETURN THIS COMPLETE DOCUMENT BY PERSONAL DELIVERY OR FIRST CLASS MAIL TO THE ADDRESS BELOW OR FAX: **Offshore Middle East 2013**, PennWell Corporation, The Water Tower, Gunpowder Mill, Powdermill Lane, Waltham Abbey, Essex, EN9 1BN, UK, Tel number: +44 (0)1992 656 600, Fax number: +44 (0) 1992 656 700

**For use by PennWell only:**

Date received: \_\_\_\_\_ Amount received: \$ \_\_\_\_\_ Amount due: \$ \_\_\_\_\_

Customer #: \_\_\_\_\_ Booth assigned: \_\_\_\_\_

Accepted for the Exhibition  
 By: \_\_\_\_\_ Printed Name: \_\_\_\_\_

# EXHIBITION, RULES, REGULATIONS & CONDITIONS

## 21st-23rd January 2013, Qatar National Convention Centre, Doha, Qatar

**1. Offer and Acceptance.** Exhibitor's execution and submission of this Exhibit Space Agreement, with or without a deposit, shall constitute a contract between Exhibitor and PennWell Corporation ("PennWell") for the Exhibit Space and Services at the Exhibition described above.

**2. Arrangements of Exhibits.** Exhibits shall be so arranged as not to obstruct the general view nor hide the exhibits of others. Plans for specially built displays not in accordance with these Exhibition Rules and the Regulations set forth in the Exhibitor Manual must be submitted to PennWell before construction is ordered and/or begun. The Exhibitor Manual will be supplied to Exhibitor approximately four (4) months before the Exhibition. With or without prior inspection, Exhibitor understands that by executing and submitting this Agreement, Exhibitor agrees to be bound by terms and conditions of the Exhibitor Manual, which shall form part of this Agreement. PennWell shall have the right to change or modify Exhibitor's Exhibit Space location/number to a new location/number which PennWell deems to be equal or better than Exhibitor's previous booth location/number.

**3. Soliciting/Photographs.** Exhibitor is prohibited from distributing (i) literature, souvenirs, or other items from outside the boundaries of Exhibitor's booth, and (ii) literature, souvenirs, or other items that are other than Exhibitor's own materials; unless Exhibitor has obtained PennWell's prior written approval. Exhibitor (i) will not display or distribute libelous, obscene or offensive materials; and (ii) agrees not to play, broadcast, perform, or distribute any copyrighted material owned by others without first obtaining (at its own expense) all necessary rights and licenses and paying in full all required royalties or other fees. Exhibitor is prohibited from taking photographs, video or otherwise record other exhibits or other aspects of the Exhibition, without PennWell's prior written approval. Exhibitors may photograph, video or record only their own booth(s). These prohibitions apply before, after, or during Exhibition hours. Exhibitor agrees to defend, indemnify, and hold PennWell, the Exhibition Venue, and their respective privies, harmless from and against all claims, and damages, including but not limited to reasonable attorney's fees, resulting directly or indirectly from claims that the Exhibitor's display, broadcast, performance or distribution of any materials violates the intellectual property or privacy rights of any third party.

**4. Exhibitor Personnel and Others.** Technical specialists, qualified to discuss engineering details of their products, must man booths at all times during Exhibition hours. PennWell reserves the right to prohibit an exhibit or part of an exhibit that, in PennWell's sole discretion, may detract from the character or nature of the Exhibition. Exhibitor shall conduct itself, and shall require its agents, employees, independent contractors, and its representatives, to conduct themselves, at all times in accordance with customary standards of decorum and good taste in the industry.

**5. Remedies.** If Exhibitor fails to make any payment or otherwise breaches any provision of this Agreement, and fails to cure within a reasonable time (as defined in the next sentence) after Exhibitor has received written notice from PennWell specifying the breach, PennWell shall have the right to exercise (without further notice) any one or more of the following remedies at any time after such reasonable time has passed: (i) cancel the Agreement in whole or in part; (ii) evict Exhibitor from any or all of the space being leased by Exhibitor; (iii) have any of the Agreement's violated provisions specifically enforced; and/or (iv) exercise any other remedy available by rule of law. "Reasonable time" means: (i) immediately in the case of any breach occurring during the Exhibition; (ii) 24 hours, in the case of any failed payment, and (iii) 5 days, in the case of any other breach. In addition, PennWell may keep any and all monies received from Exhibitor as liquidated damages, it being understood that PennWell's losses and damages from Exhibitor's breach of the Agreement as well as a precise value for services provided by PennWell prior to the conclusion of the Exhibition are difficult to ascertain and that the agreed liquidated damages are not intended and may not be construed as a penalty. Upon cancellation of this Agreement, PennWell may (without prejudice to any other available remedy) lease Exhibitor's space to any other exhibitor, or use such space in any other manner as PennWell deems necessary, in its sole discretion, without any obligation to Exhibitor.

**6. Unoccupied Space.** If any of Exhibitor's space remains unoccupied on the start of the opening day of the Exhibition, Exhibitor shall be deemed to have abandoned such space. Thereafter, PennWell shall have the right to lease such space to any other exhibitor, or use such space in any other manner as PennWell deems necessary, in its sole discretion, without any obligation or notice to Exhibitor. This Section shall not be construed as affecting the obligation of Exhibitor to pay the full amount specified in this Agreement for Exhibit Space and Services.

**7. Liability.** Neither PennWell nor its agents or representatives will be responsible for any injury, loss, or damage that may occur to Exhibitor or to Exhibitor's employees, invitees, licensees, or guests, or their property, from any cause whatsoever. Under no circumstances shall PennWell or its agents or representatives be liable for (i) any special, indirect, incidental, or consequential loss or damage whatsoever, or (ii) any loss of profit, loss of use, loss of opportunity, or any cost or damage resulting from any such loss, even if PennWell has been advised or is aware of the possibility of such damages and regardless of whether such liability sounds in contract, tort, negligence, strict liability, warranty or otherwise. Exhibitor acknowledges that the risk allocations of this Section are reasonable based on the understanding that Exhibitor shall obtain, at its own expense, adequate insurance against any such injury, loss, or damage. PennWell shall not be liable for failure to perform its obligations under this Agreement as a result of strikes, riots, acts of God, or any other cause beyond its control. Anyone visiting, viewing, or otherwise participating in Exhibitor's booth or exhibit is deemed to be the invitee, licensee, or guest of Exhibitor, and not the invitee, licensee, or guest of PennWell. Exhibitor assumes full responsibility and liability for the actions of its agents, employees, independent contractors, or representatives, whether acting within or without the scope of their authority, and agrees to defend, indemnify, and hold PennWell, the Exhibition Venue, and their respective privies, harmless from and against claims resulting directly or indirectly from the actions or omissions of Exhibitor and/or Exhibitors agents, employees, independent contractors, or representatives, whether within or without the scope of authority.

**8. Insurance.** For the term of this Agreement, Exhibitor shall at all times maintain insurance sufficient to cover the liabilities of Exhibitor under this Agreement. The amount and scope of such insurance shall be reasonably satisfactory to PennWell. Such insurance shall also provide coverage for Exhibitor's contractual obligations to defend, indemnify, and hold harmless PennWell, as stated in this Agreement. Exhibitor's insurer shall confirm to PennWell that such insurance cannot be cancelled or changed without thirty (30) days prior written notice to PennWell. Exhibitor agrees to provide PennWell a suitable certificate verifying that the required insurance is and will remain in force for the duration of the Exhibition.

**9. Force Majeure.** In case the Exhibition Venue is damaged or destroyed by fire, the elements, or any other cause, or if circumstances make it unreasonably difficult for PennWell to permit Exhibitor to occupy the assigned space during any part or the whole of the Exhibition, then during such circumstances PennWell, the Exhibition Venue, and their respective privies will be released and discharged from the obligation to supply space, and Exhibitor may be reimbursed a proportionate share of the Exhibit Space and Services fees previously received by PennWell from Exhibitor. PennWell reserves the right to cancel, re-name, or relocate the Exhibition or change the dates on which it is held. If PennWell changes the name, relocates to another facility, or changes the dates for the Exhibition to dates that are not more than thirty (30) days earlier or later than the dates originally scheduled, no refund will be due Exhibitor and PennWell shall assign to Exhibitor such other space as PennWell deems appropriate in its sole discretion. In such case, Exhibitor agrees to use such space under the terms of this Agreement.

**10. Jurisdiction and Attorney Fees.** Should any legal action be commenced to resolve any dispute under this Agreement: (i) Exhibitor hereby consents to venue and jurisdiction in the federal or state courts located in Tulsa, Oklahoma (headquarters of PennWell), and agrees that no such action may be brought in a forum not located in Tulsa, Oklahoma; (ii) any legal action will be subject to the laws of the state of Oklahoma without regard for choice of laws rules; and (iii) the prevailing party shall be entitled to an award of litigation expenses, interest, and reasonable attorney fees, in addition to any other remedy obtained.

**11. Taxes and Licenses.** Exhibitor shall be responsible for obtaining any licenses, permits, or approvals required under local, city, state, or national law applicable to Exhibitor's activity at the Exhibition. Exhibitor shall be responsible for obtaining any tax identification numbers and paying all taxes, license fees, use fees, or other charges, (including but not limited to value added tax and sales tax, if any) that may become due to any governmental authority concerning Exhibitor's activities related to the Exhibition.

**12. Cancellations.** In the event that Exhibitor wishes to cancel some or all of its allotted Exhibit Space and/or Services, Exhibitor may request and PennWell may grant such cancellation, but only with the following understandings: (i) all cancellations must be requested in writing and addressed to PennWell; and (ii) PennWell is not required to refund any portion of moneys (the 50% deposit, full fee, or otherwise) previously paid by Exhibitor; (iii) if Exhibitor's cancellation request is received by PennWell after the Agreement has become effective, Exhibitor nevertheless agrees to pay the full fee based on the original space requirements, before such cancellation will be become effective. If PennWell grants such cancellation, PennWell assumes no responsibility or liability for having included the name of Exhibitor in the Exhibition catalog, brochures, news releases, or other materials

**13. Changes.** If Exhibitor requests an increase of its Exhibit Space or Services (other than Enhanced Exhibitor Listings), a new Exhibit Space Agreement is required.

**14. Other Matters.** The Exhibition is owned, managed, and produced by PennWell Corporation. All matters not expressly covered in this Agreement or the Exhibitor Manual are subject to the decision of PennWell, which such decision shall be final. PennWell shall not waive any rights under this Agreement unless such waiver is in writing signed by an authorized officer of PennWell. No delay or omission on the part of PennWell in exercising any right shall operate as a waiver of such right or any other right. A waiver by PennWell of a provision of this Agreement shall not prejudice or constitute a waiver of PennWell's right otherwise to demand strict compliance with that provision or any other provision of this Agreement. Caption headings in this Agreement are for convenience purposes only and are not to be used to interpret or define the provisions of this Agreement. This Agreement and the Exhibitor Manual represents all of the agreements, warranties, representations, and understandings between PennWell and Exhibitor as to the Exhibition, Exhibit Space and Services.

**Exhibitor's signature below signifies that Exhibitor has read, understands, and agrees to be bound by all the terms and conditions in this Agreement and the Exhibitor Manual. Also, by signing below, Exhibitor acknowledges that if Exhibitor has deemed it necessary or desirable, Exhibitor has raised and obtained satisfactory answers to any questions about the clarity, legibility or readability of this Agreement. The undersigned represents that he/she is authorized to execute this Agreement on behalf of Exhibitor and to bind Exhibitor to perform its obligations under this Agreement.**

Signer's full name: \_\_\_\_\_ Company: \_\_\_\_\_

Signature: \_\_\_\_\_ Title: \_\_\_\_\_ Date: \_\_\_\_\_